

Fintrex Finance Limited is a Non-Bank Financial Institution (NBFI) regulated by Monetary Board of the Central Bank of Sri Lanka under the Finance Business Act No.42 of 2011. We are backed by a consortium of world class investors including global insurance giant Fairfax Holdings along with MAS and Hirdaramani Group.

## RELATIONSHIP MANAGER – BUSINESS DEVELOPMENT (Location – Malabe / Galle / Pettah / Maharagama / Nugegoda)

### The Job Role

- Responsible for Business growth of the Branch, profit, brand visibility, improve the efficiency of business transactions.
- Drive the business by designing data and technology based digital products and solutions for all customer segments
- Negotiate with prospective business partners to build new business generation sources
- Ensure all products and portfolios comply with regulatory and compliance requirement
- Adhere to credit risk levels of the company and set up processes to take proactive actions to mitigate risk factors
- Strengthen customer service standards and processes to enhance services level across all operational Areas

### Experience / Qualifications / Skills

- Minimum 06 years of experience in Assistant Manager grade handled similar job Functions
- Passed G.C.E (O/L) and G.C.E (A/L)
- Fully / part Qualification in finance / management / Banking will be definite advantage
- Sound knowledge on Fintech based lending/financial products, Credit Evaluation, Business Development, Market insights and ability to lead and manage people

## ASSISTANT MANAGER – BUSINESS DEVELOPMENT/MARKETING (Location – Malabe / Galle / Pettah / Maharagama / Nugegoda)

### The Job Role

- Responsible for overall business operations, Business growth of the Branch, profit, brand visibility, improve the efficiency of business transactions.
- Drive the business by designing data and technology based digital products and solutions for all customer segments
- Negotiate with prospective business partners to build new business generation sources
- Ensure all products and portfolios comply with regulatory and compliance requirement
- Adhere to credit risk levels of the company and set up processes to take proactive actions to mitigate risk factors
- Strengthen customer service standards and processes to enhance services level across all operational Areas

### Experience / Qualifications / Skills

- Minimum 05 years of experience in Senior Executive grade handled similar job Functions
- Passed G.C.E (O/L) and G.C.E (A/L)
- Fully / part Qualification in finance / management / Banking will be definite advantage
- Sound knowledge on Fintech based lending/financial products, Credit Evaluation, Business Development, Market insights and ability to lead and manage people

Candidates are invited to send their detailed CVs to [careers@fintrexfinance.com](mailto:careers@fintrexfinance.com) or by post with the contact details of two non-related referees, to reach us within 7 days of this advertisement. Please mention the post applied on the top left corner of the envelope or in the subject line of the e-mail.

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